DESIGN
INNOVATION
VALUE

www.sterling-team.com

STEM®
INNOVATION • DESIGN • VALUE

PT STERLING TULUS CEMERLANG & PT STERLING TULUS SEMPURNA

ABOUT US

ERP (Enterprise Resource Planning) systems has never been easy to implement. It poses many challenges for both the customer and implementation partner. Many projects end with disappointment, some even end up with re-implementation. Customers feel the software and/or consultants do not deliver the results as expected despite the efforts, time and money invested throughout the project cycle.

Common stories that we often hear based on our interviews are that customers think that consultants do not really understand them (eg their processes, pains, requirements etc) well. On the other hand Consultants/ Developers think customers are not sure of what they want hence they always change their mind. It boils down to expectation, industry knowledge, communication and project management.

Against this background, we at Sterling Team (STEM) as SAP & Microsoft partner strive to understand customers better so that they can get their best return on IT investment, and run their business more effectively and efficiently. Doing good for others has been the Mantra of our founders. Our mission is to utilize and share the talents and experiences we have to help customers achieve operational excellence. This has been the driving force of our operation and has motivated us to grow especially during difficult times. To support our mission, Sterling Team focuses only on SAP & Microsoft Solutions and several industries: Retail, Distribution and Manufacturing which enables us to. obtain deep understanding and expertise of what our customers do and want. To know us better, please visit our Blog on blog.sterling-team.com where we share our experiences and passions on implementing IT system, particularly ERP system.

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" Helping our Clients in achieving
operational excellence
is our mission "

for Our Client Please check   "www.sterling-team.com/clients/"

VISION

To be Best IT solution provider, by providing effective and efficient business application solution (ERP)

VISION
MISSION

MISSION

Helping Our Clients in achieving operational exellence

OUR
VALUE
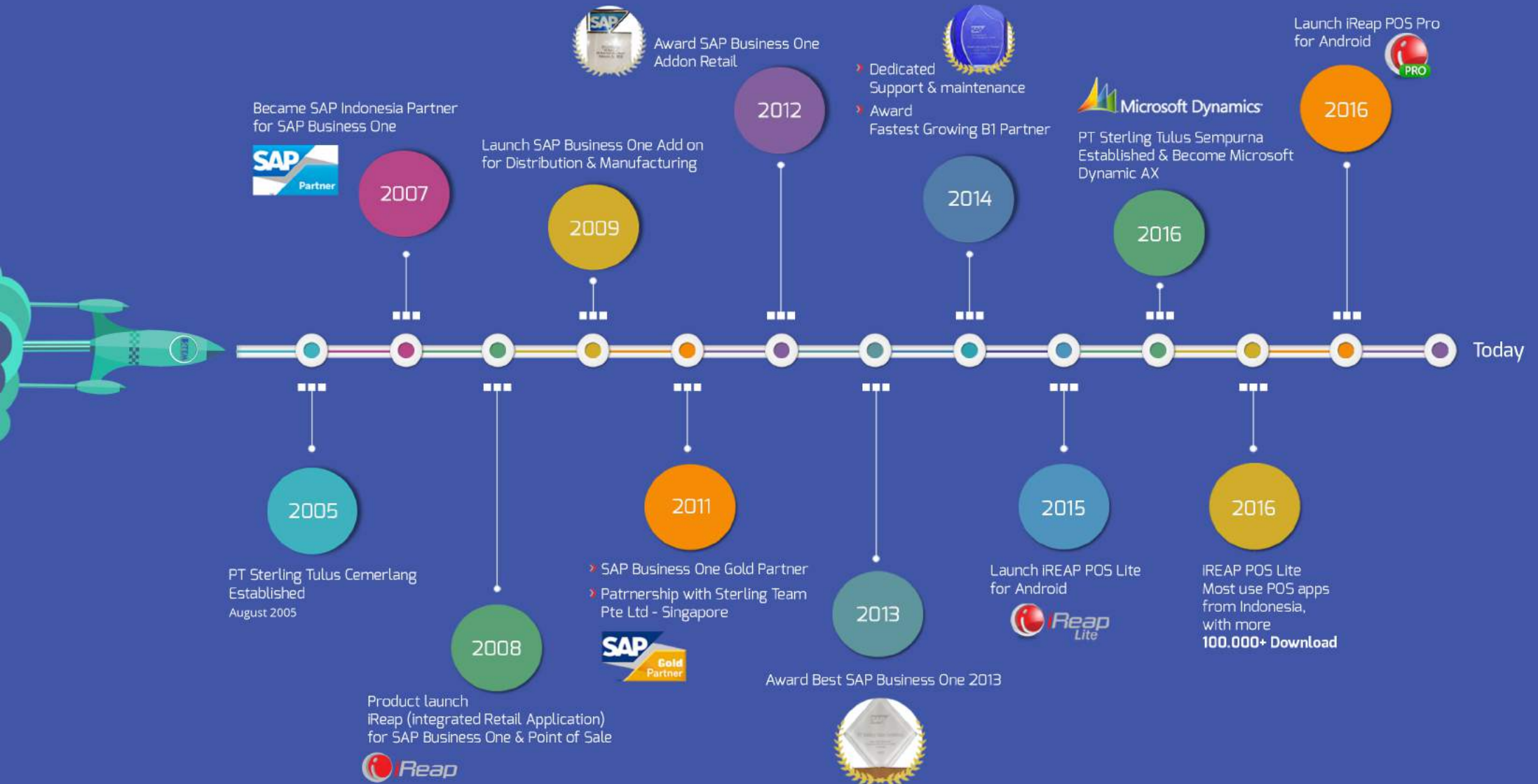
CLIENT FOCUS

PERSONAL DEVELOPMENT

COOPERATION

COMMITMENT TO EXELLENCE

INTEGRITY

OUR STORY

Launch iReap POS Pro for Android

2016

Award SAP Business One Addon Retail

2012

› Dedicated Support & maintenance
› Award Fastest Growing B1 Partner

Microsoft Dynamics

PT Sterling Tulus Sempurna Established & Become Microsoft Dynamic AX

Became SAP Indonesia Partner for SAP Business One

SAP Partner

2007

Launch SAP Business One Add on for Distribution & Manufacturing

2009

2014

2016

2005

PT Sterling Tulus Cemerlang Established
August 2005

2008

Product launch iReap (integrated Retail Application) for SAP Business One & Point of Sale

iReap

2011

› SAP Business One Gold Partner
› Patrnership with Sterling Team Pte Ltd - Singapore

SAP Gold Partner

2013

Award Best SAP Business One 2013

2015

Launch iREAP POS Lite for Android

iReap Lite

2016

iREAP POS Lite Most use POS apps from Indonesia, with more **100.000+ Download**

Today

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AWARDS

2016
Best Partner SAP B1

2015
Best Partner SAP B1

2014
Excellence Award
Fastest Growing SAP B1 Partner

2012
Februari 24, 2012
SAP B1 Reseller

2012
SAP B1 Best Add On - Retail

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100+ COMPANIES

1,500+ USERS

SUPPORT TEAM DEDICATED !

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How We May Help You

Sterling Team (STEM) helps clients meet the needs of their ever more demanding customers. We understand that to be successful, a business must be able to deliver competitive prices, better products, and innovative level of services to provide unique customers' experience. With our experiences and skills, we have gathered understanding in numerous models of business processes as well as systems. Our focus is on delivering tangible business benefits on top of successful ERP implementation.

OUR SERVICES

ERP Implementation

The success of new IT system implementation are depends on organization and users readiness to adopt changes, selected IT system which will be implemented and the Consultant whose will help on the implementation proses. Implementation process is the most important step in the proses of IT system changes, meanwhile the IT system selection process that fit to the industry and company business process is also playing an important role. We adopt ERP implementation methodology combine with our experience and the needs from customers. e.g.: we check user readiness after training by doing exam, and hope we have a clear signal if the user understand and ready to Go live or need more training. Below are ERP implementation phases in summary:

Project Preparation : Includes scheduling, resource allocation, preparation of the organization for

Blueprint : Discussion and documentation of current business processes and changes in the future, mapping users requirments to business process and ERP

Realization : ERP configuration, testing testing and testing, data preparation by the user

Go Live Preparation : User training, final preparation for master data and balance

Go Live : New system used by users

Support : After go live support to handle technical issues.

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OUR SERVICES

ERP Maintenance & Support

Maintenance and Support in ERP system as like in SAP Business One & Microsoft Dynamics AX play very important role. SAP Business One & Microsoft Dynamics AX Integrate all department and it became very important to keep the system runs all year long to support your business. As your business grows you might need new reports, new business processes or even new company to be put in the system. Sterling Team invests on dedicated pool of SAP & Microsoft Dynamics AX experts to support as well as improve your SAP Business One & Microsoft Dynamics AX Systems. Discover how our support team can help you optimize operations with less budget – freeing up more resources for innovation.

Technical Support : This package is the most basic package and mostly helping customer on technical issues and handling error message of ERP and our STEM Addons

Operational Support : Includes operational challenges support, It's all about understanding your particular needs, your unique problems and taking a proactive approach in solving them— even finding alternatives that you, our valued customer, may not have considered.

Enhancement Support : SAP Business One & Microsoft Dynamics AX implementation is just like other ERP implementation, system implementation is just a beginning along the way, the system need to be updated to adjust to business needs such as additional Reports, or new feature need to be implemented.

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OUR PRODUCT

SAP Business One

STEM is implementing SAP Business One product, which is an ERP solution software that has complete module for small and medium size company to integrate all core business functionality in your company. Start from sales planning, purchasing, sales, production, inventory, services, operational, financial and accounting :

1. SAP Business One

SAP (System Application and Product in data processing) is an ERP (Enterprise Resource Planning) software build to give realtime information access for financial, CRM, manufacturing and the ability to improve management. SAP Business One has several modules :

- Administration : Basic system setup for currency exchange rate, system setup, authorization, warning and data export-import functionality

- Financial : Manage all financial and accounting data, Chart of Account, General Ledger and financial report SAP Business One also has functionality to control budget and profit for income and expense.

- Sales opportunities : Helping sales department to manage opportunity and analize sales information.

- Sales A/R : Handle all aspect in sales process. Starting from sales order, delivery, invoice and return.

STEM
INNOVATION • DESIGN • VALUE

OUR PRODUCT

SAP Business One

- Purchasing A/P : Manage all vendor/supplier transaction. This module handle purchasing process to invoicing. This module also have additional feature to include freight / landed cost to item cost.

To add the cost of freight and other functions

- Business Partner : Keep master data for all supplier, customer and lead customer

- Banking : Handle all transaction related to finance.

- Inventory : Manage stock in warehouse, price list, special price, alternative item, inventory transaction, to manage transaction with batch and serial number.

- Production : Handle production component and production process.

- MRP (Material Requirement Planning) : Manage all material requirement in manufacturing process.

- Service (Material Requirement Planning) : Monitor interaction between sales department and customer. Also to maintain information regarding service contract, item and serial number.

- Human Resource : Master for employee information in company.

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OUR PRODUCT

SAP One
DISTRIBUTION & MANUFACTURING

SAP Business One Add-on untuk industri Distribusi dibuat khusus untuk semua Distributor. Fitur yang dibutuhkan untuk industri seperti Master Data Management, Advance Pricing & Promotions, Sales Rebate, Purchase Rebate, A/R Collection Process juga sebagai penyimpanan gudang dengan bin lokasi.
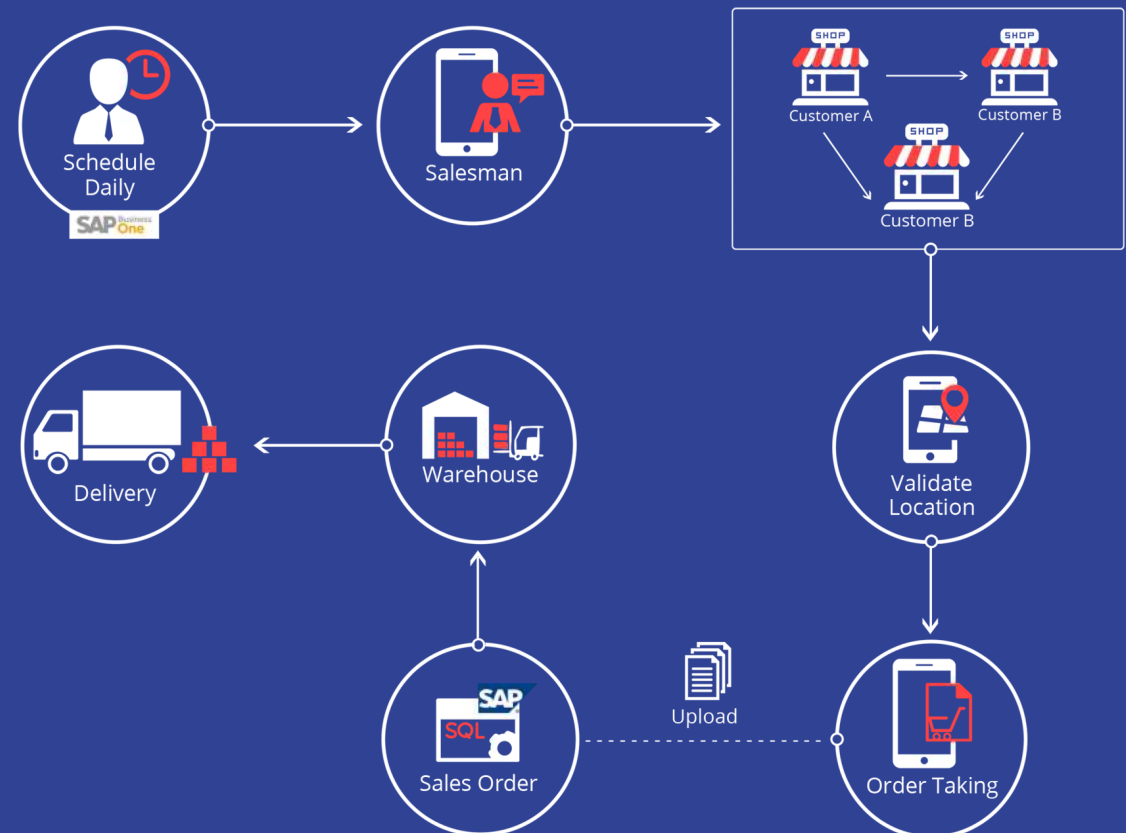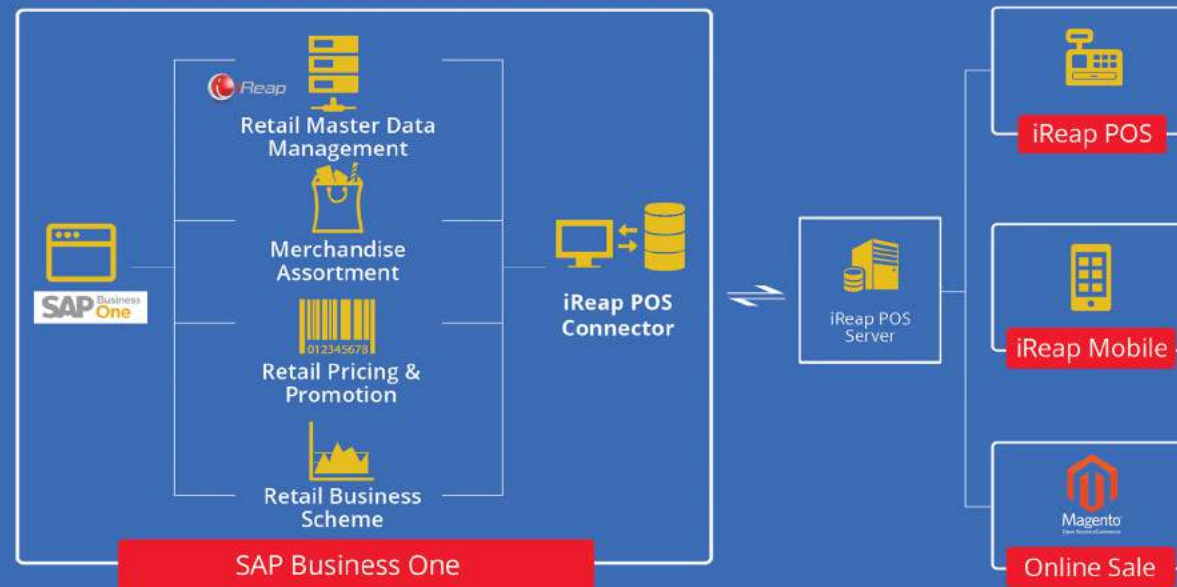
Discount & Promotion

Mobile Sales Schedule & Attendance

Payment Collection

Mobile Salesman Activities Tracking

- Schedule Daily
- Salesman
- Customer A
- Customer B
- Customer B
- Validate Location
- Order Taking
- Upload
- Sales Order
- Warehouse
- Delivery

STEM
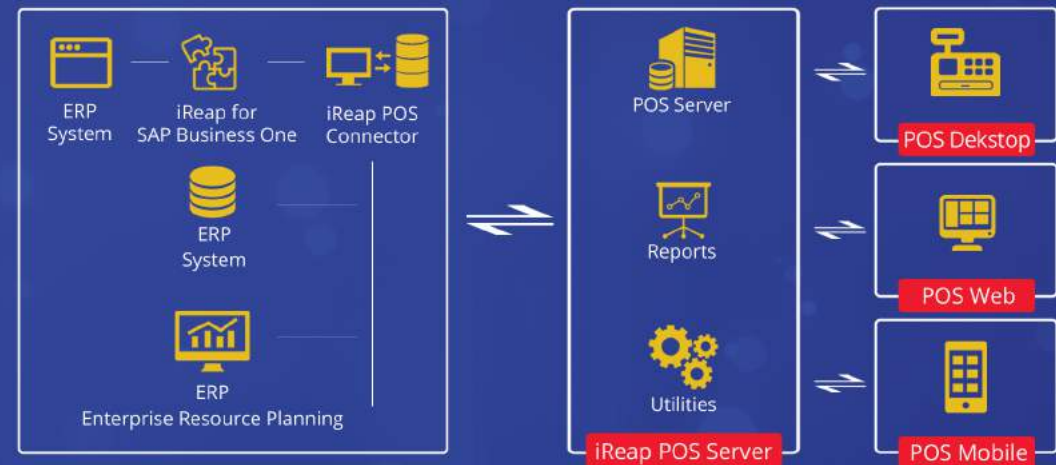INNOVATION • DESIGN • VALUE

iReap Pos

iReap POS is an integrated POS management systems for the retail industry. Developed with innovative technology and vast retail knowledge, iReap POS software will meet the most complex demands of diverse users today and well into the future.

Enabling You to Manage Your Stores Effectively & Profitably

> Integrated Functions
> Sophisticated Promotion & Pricing Tools
> Rich Capabilities to Support Retail Store Operation
> Simple to Use

ERP System — iReap for SAP Business One — iReap POS Connector

ERP System

ERP
Enterprise Resource Planning

POS Server

Reports

Utilities

iReap POS Server

POS Dekstop

POS Web

POS Mobile

STEM
INNOVATION • DESIGN • VALUE

Stock Count

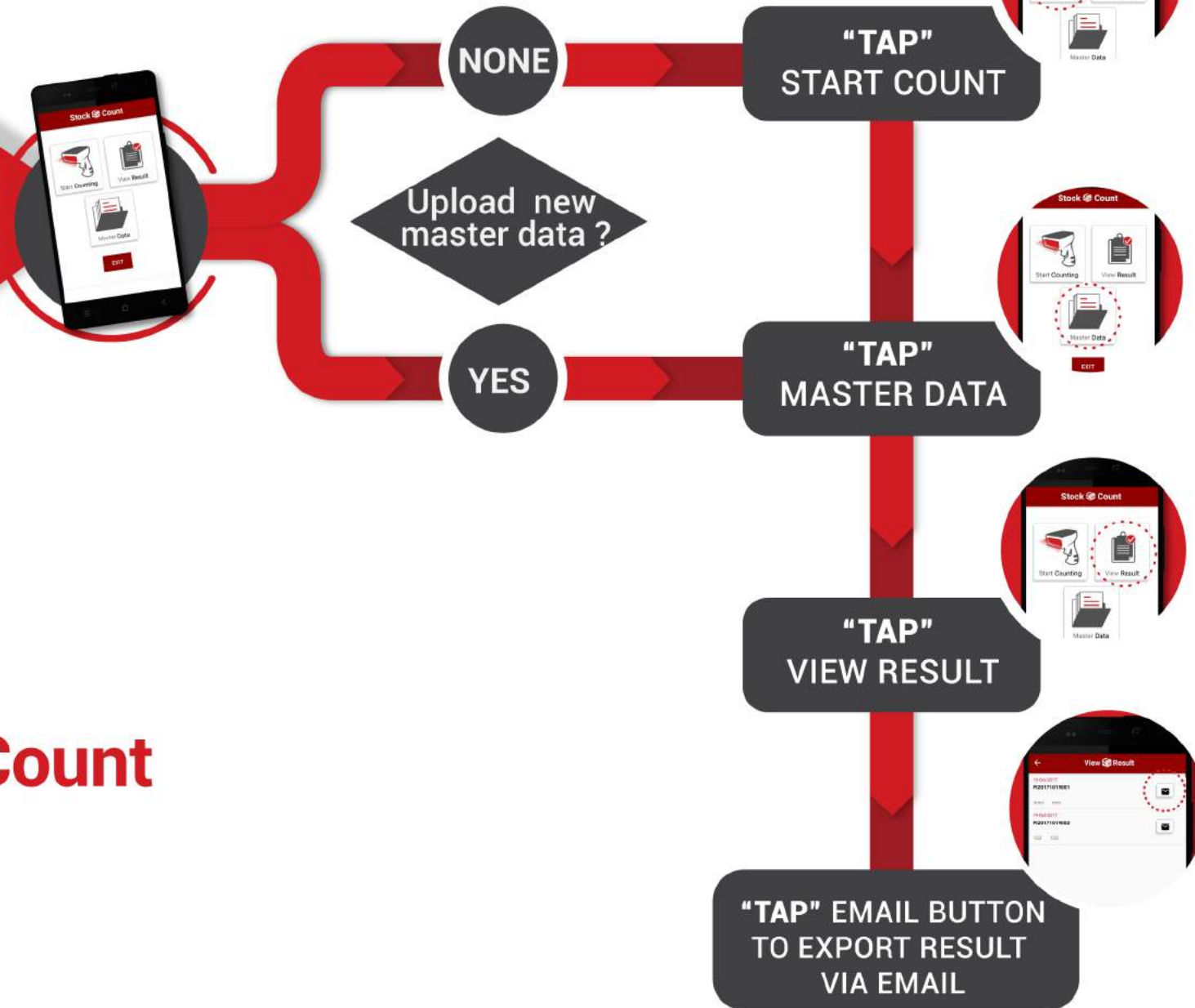The **Easy Way** to Counting Your Stock

Scan **Record** **Send**

iREAP Stock Count is an application that can help Stock Taking (Inventory Checking) process. Collect your inventory quantity to iReap Stock Count by typing it or using a barcode scanner. iREAP Stock Count will store your data and you can email or share the result afterwards.

Get it on Google play

★ 100% ★ FREE

STOCK COUNT PROCESS

Stock Count

NONE → **"TAP" START COUNT**

Upload new master data ?

YES → **"TAP" MASTER DATA**

"TAP" VIEW RESULT

"TAP" EMAIL BUTTON TO EXPORT RESULT VIA EMAIL

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SAP Business One AVIATION

Aviation organizations, including airlines, regional carriers, low cost, cargo, helicopters and airplanes operators, original equipment manufacturers (OEMs) and MRO Repair Stations are dependent upon ensuring the operational capabilities of assets (aircraft, equipments, tools, etc.).

Banking
- Incoming Payment
- Deposits
- Outgoing Payments
- Bank Statements & Reconciliation
- Check Number Confirmation
- Payment Orders
- Banking Reports

Fleet Management & CAMO
- Aircraft Management
- Equipment Management
- Modification Management
- Maintenance Plan
- Maintenance Forecast
- Fleet Report
- Operational Inputs

Human Resource
- Employe Master Data
- Employe Qualification & Training Management

MRO Management
- MRO Reports
- Receiving Aircraft
- Receiving Parts
- Repair Information Cockpit
- Tag Traveler
- Work Package
- Work Order
- Task List
- Job Card
- Sales Cockpit for Repair Center

Material Resources Planning
- Forecasts
- MRP Wizard
- Order Recommandation

Inventory
- Item Master Data
- Bar Codes
- Item Management
- Inventory Transactions
- Price Lists
- Pick & Pack
- Inventory Reports

Services
- Customer Services Contract
- Contact Report
- Observations
- Activities
- Scheduled Visits
- Alerts

Sales A/R
- Sales Opportunities
- Sales Quotation
- Sales Order
- Delivery
- Return
- A/R
- Recurring Transactions
- Sales Reports

Financial
- Chart of Account
- Financial Reports
- Journal Voucher Report
- Budget Setup
- Cost Accounting

Purchasing A/P
- Purchase Request
- Purchase Quotation
- Purchase Order
- Good Receipt PO
- Good Return
- A/P (Dw-pay invoice, Invoice Credit Memo, Reserve Invoice)
- Recurring Transactions
- Purchasing Reports

Flight Operations
- Flight Scheduling
- Flight Records
- Crew Management

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SAP Business One

# SAP Business One Solution for Commodity & Feed Industries

Simple | Affordable | High Productivity | Maximum Profit

Diagram illustrating Our Solution for The Commodity & Feed Industries

As SAP Gold partner, PT Sterling Tulus Cemerlang (STEM) is pleased to offer a robust and proven integrated solution developed for the Commodity and Feed Industries. SAP Business one, coupled with STEM's own industry-specific solution, provides a single and affordable way to manage your entire business and supply chain: from purchase of raw materials to production, from sales and customer relationships to payment collection and from logistics to accounting/finance. Designed specifically for the Commodity and Feed Industries, our solution helps companies streamline their processes as well as act based on timely and accurate information, hence increasing profit

Data → Weigher Truck → Silo

Money → Data → Finish Good

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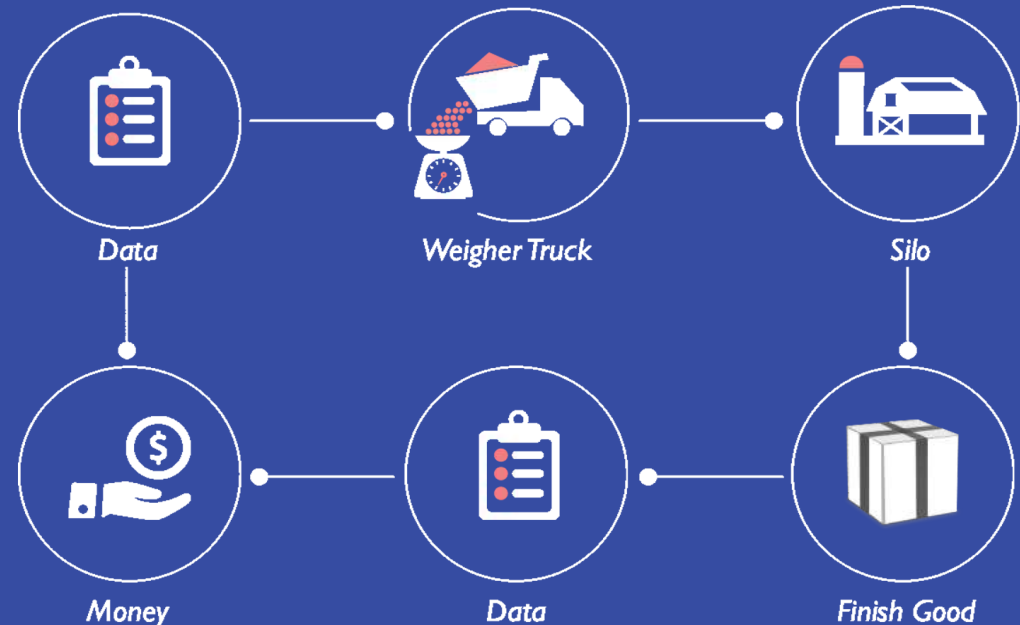
CLOUD LITE

IDR 1,5 million/month/user

*IDR 15 million

ACCOUNTING & FINANCE

Accounting & Finance
Start Up Company
1 SAP Business One Starter Pack License &
SAP HANA Database
*5 Man-days Implementation (IDR 15 Million)
Remote/Offsite
Cloud Server (Amazon Web Service)
Monthly Subscription including Annual
Maintenance & Servers

STAR LITE

ACCOUNTING & FINANCE

IDR 95 million

Accounting & Finance
Annual Revenue Less Than IDR 10B
Accounting & Finance
2 SAP Business One Starter Pack License
2 Microsoft SQL Server License
20 Mandays Implementation

SAP Business One

PLANS THAT SUIT YOUR BUSINESS

GALAXY LITE

IDR 185 million

Trading / Distribution
Annual Revenue IDR 10B-20B
Accounting, Finance, Purchasing, Inventory, Sales,
Finance, Warehouse
3 SAP Business One Starter Pack License
3 Microsoft SQL Server License
30 Mandays Implementation

TRADING& DISTRIBUTION

UNIVERSE

CALL FOR PRICE

All Enterprise
Annual Revenue Above IDR 20B
SAP Business One Modules Fit to Organization
Above 3 Users
3 to 6 Months Implementation

ALL ENTERPRISE

OUR PRODUCT

Microsoft Dynamics

Microsoft Dynamics AX is the ERP solution that lowers your risk. Why? Because it is a complete solution, composed of workload services that are designed together but can be deployed independently to cover the full anatomy of the enterprise. The demands of an agile businessrequire this kind of flexibility, and the ability to mitigate risk.

ERP Maintenance & Support

Retail :
- Point of Sale, Assisted Sales, and centrallized store management
- e-commerce and social media
- Omni channel management

Manufacturing :
- Lean, Process & Discrete Manufacturing
- Product Configuration
- Shop Floor Management

Sales / Service :
- Sales force & marketing automation
- Lead & opportunity management
- Sales & case management
- Service management
- Rebates, Royalties & trade allowance management
- Microsoft Dynamics CRM connector

STEM
INNOVATION • DESIGN • VALUE

OUR PRODUCT

Microsoft Dynamics

Procurement :
- Direct & Indirect procurement
- Purchase requisitions
- Supplier relationship management
- E-Procurement & Vendor self – service portal

Supply Chain :
- Inventory management & demand forecasting
- Multisite advanced warehouse management
- Order promising
- Distribution planning
- Transportation management
- Quality management

Accounting :
- Project accounting & invoicing
- Grants management
- Project cost control
- Work breakdown structure
- Interoperability with Microsoft project
- Microsoft Dynamics CRM connector

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INNOVATION • DESIGN • VALUE

OUR
PRODUCT

Microsoft Dynamics

Financial :
- General Ledger
- Accounts receivebles & playables
- Commitmen accounting
- Cash & bank management
- Shared service & consolidation
- Budget planning & control
- Compliance management
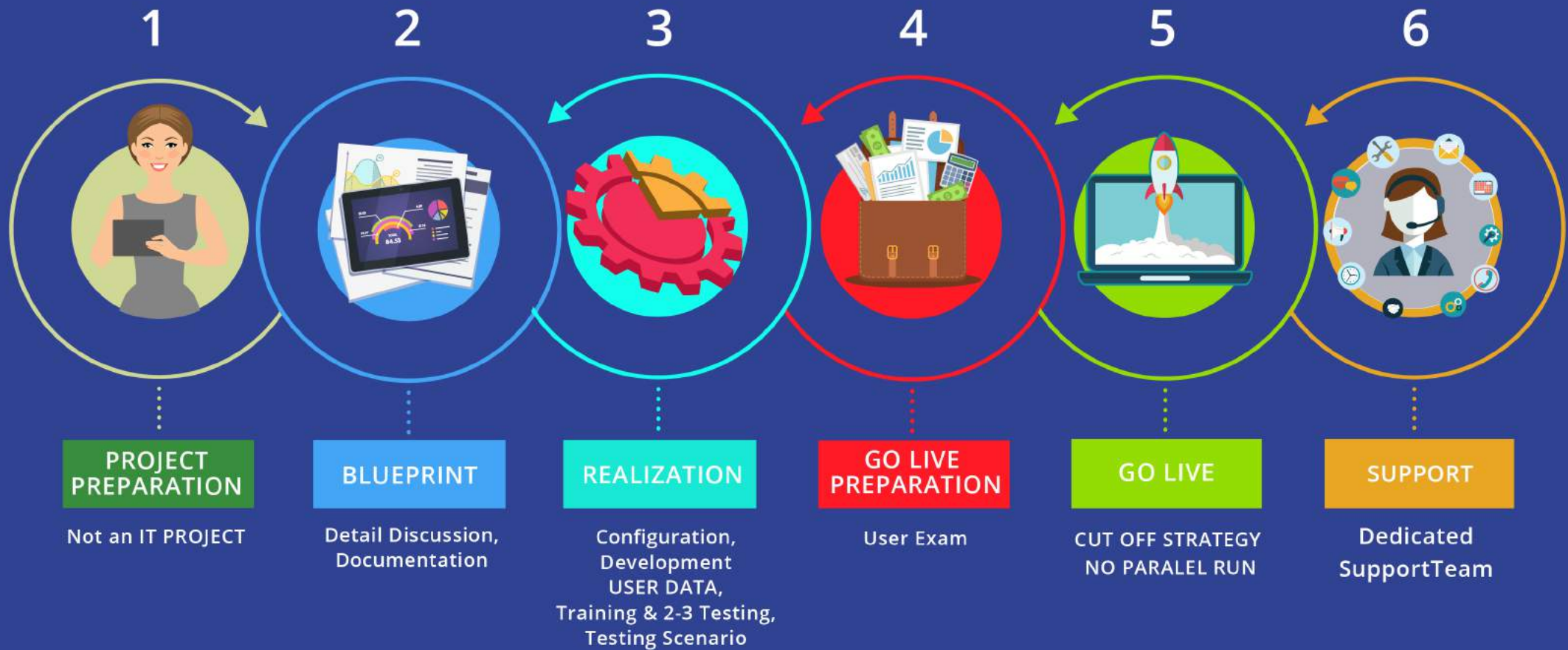
Business Intelligence :
- Standard & Analytical reports with microsoft SQL server
- Reporting service
- Role tailored, pre-defined data cubes
- Dashboard views with KPIs
- Self service reporting

Human Capital Management :
- Core human resource management
- Talent management
- Workforce management
- Travel & Expense

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What Makes Us Success?

Our Experiences shape our METHODOLOGY

1	2	3	4	5	6

PROJECT PREPARATION

Not an IT PROJECT

BLUEPRINT

Detail Discussion, Documentation

REALIZATION

Configuration, Development USER DATA, Training & 2-3 Testing, Testing Scenario

GO LIVE PREPARATION

User Exam

GO LIVE

CUT OFF STRATEGY NO PARALEL RUN

SUPPORT

Dedicated SupportTeam

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INNOVATION • DESIGN • VALUE

Tips for knowledge about
SAP Business One

Visit
www.sap-business-one-tips.com

www.sterling-team.com

iReap POS
LITE
Easy & Powerful

WWW.IREAPPOS.COM

iREAP POS LITE Features

- Supported languages: English, Indonesian, France and Russian
- Cashier or point of sale, support sales return
- Support transaction Hold and Recall for Sales. This features will be useful for cafe or restaurant business
- Scan Barcode using front Camera
- Printing receipts, with Wifi and Bluetooth Printer
- Inventory Control: Goods Receipt, Good Issue, Stock balance
- Inventory Cost with Standard and Moving Average Calculation Method with profit analysis report
- Master Data Management, item category and import from CSV
- Graphics Reporting
- Email Reporting
- Design for tablet on cashier module
- Backup & Restore DB to Google Drive or Local Driv

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iReap POS
PRO
Easy & Powerful

WWW.IREAPPOS.COM

Store Management on **Cloud**

COMPANY / ENTITY & STORE MANAGEMENT

Register you Company/Entity, Store, and Administrator in simple 5 Steps

USER AUTHORIZATION

Assign User to specific stores with appropriate user access rights

MASTER DATA

Manage Item Category, Supplier, Customer, Item Master, and Selling Price whenever and wherever you are via Web or Mobile Apps. Managed and Automatic Syncronization to all Mobile POS

Should you have any input or concern, please drop us email to **ireap@sterling-team.com**

iREAP Lite POS can be downloaded from Google Play Store or **www.ireappos.com**

www.sterling-team.com

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iReap POS PRO
Easy & Powerful

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TRANSACTION
Support Retail Sales, Goods Receipt and Goods Issue

MASTER DATA SYNCRONIZATION

Store, Users, Product, Customer, Supplier, Price data are automatically syncronized between web dashboard and mobile apps.

MASTER DATA SYNCRONIZATION

All Transaction, Goods Receipt, Retail Sales, Goods Issue are consolidated to cloud when and if internet connection available. If there is no internet connection, transactions are captured temporarily offline and syncrhonized automatically when internet connection becomes available, hence no business disruption.

Should you have any input or concern, please drop us email to **ireap@sterling-team.com**

iREAP Lite POS can be downloaded from Google Play Store or **www.ireappos.com**

www.sterling-team.com

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iReap POS

Easy & Powerful

WWW.IREAPPOS.COM

LITE iReap POS — Easy & Powerful

FREE

PRO iReap POS — Easy & Powerful

IDR 49.900/ Month/Device

IDR 4.99 (Outside Indonesia) Month/Device

SPECIAL FEATURE	FREE (Lite)	PRO
Fit for Business	Micro	Small-Medium
Store	Single	Multiple
Product Set/Recipe/Sales Bill	No	Yes
Connection	Offline	Online & Offline

BAGI TEMAN

www.bagiteman.com

Kelebihan yang Anda Miliki Dapat Memenuhi Harapan Teman Anda

Aplikasi Bagi Teman mempertemukan antara kebutuhan dengan kelebihan, yang memungkinkan penggunanya menyalurkan bantuan berupa makanan, pakaian & buku. Aplikasi yang sangat mudah digunakan, user dapat langsung mendonasikan keperluan requestor (lembaga sosial, seperti panti asuhan) yang otomatis akan muncul di dalam aplikasi bagiteman melalui handphone android anda

Sekarang Anda Dapat Menyalurkan Donasi Melalui Handphone Anda

CARE 2 SHARE

MELIHAT SEMUA KEBUTUHAN, LALU MENYUMBANGKAN SESUAI KEMAMPUAN DAN KEBUTUHAN

JOIN US

SIGN IN

Register   Login   Verifikasi   Ready

GET IT ON
Google play

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BAGI TEMAN

www.bagiteman.com

Kelebihan yang Anda Miliki Dapat Memenuhi Harapan Teman Anda

Donation

Proses Pengiriman Donasi Ke Penerima

Butuh Makanan/Pakaian/Buku?

Daftarkan kebutuhan organisasi anda apakah Makanan, Pakaian, atau Buku

Rumah Makan/Toko Roti, Baju, Buku KELEBIHAN Makanan/Pakaian/Buku

Daftarkan kebutuhan organisasi anda apakah Makanan, Pakaian, atau Buku

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PARTNER

SAP Gold Partner

Zahir® The Best Accounting Software

JURNAL Simple Online Accounting Software

RC IT'S NOT JUST ABOUT THE CODE

HITACHI Inspire the Next

AKU MANDIRI — ASSOSIASI IUMKM INDONESIA — Tumbuh Bersama Meng-INDONESIA-kan INDONESIA

APRINDO

HIPPINDO HIMPUNAN PENYEWA PUSAT BELANJA INDONESIA

OUR
TEAM

GALLERY

STEM®
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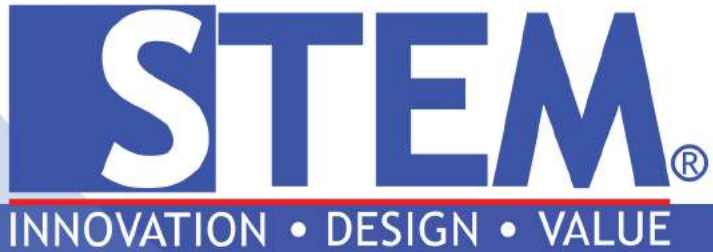
CONTACT US

✉ sales-enquiry@sterling-team.com

📞 +62.21 5806055

📍 Sampoerna Strategic Square
South Tower 18th
Jl. Jend Sudirman kav 45-46
Jakarta, 12930 Indonesia

www.sterling-team.com

f Sterling Tulus Cemerlang

🐦 @STEM_Indonesia

📌 Sterling Tulus Cemerlang

▶ PT. Sterling Tulus Cemerlang
ERP Consulting SAP Indonesia Partner

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Addon Retail

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SAP Partner

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for Android

iReap Lite

2016

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for Android

PRO

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