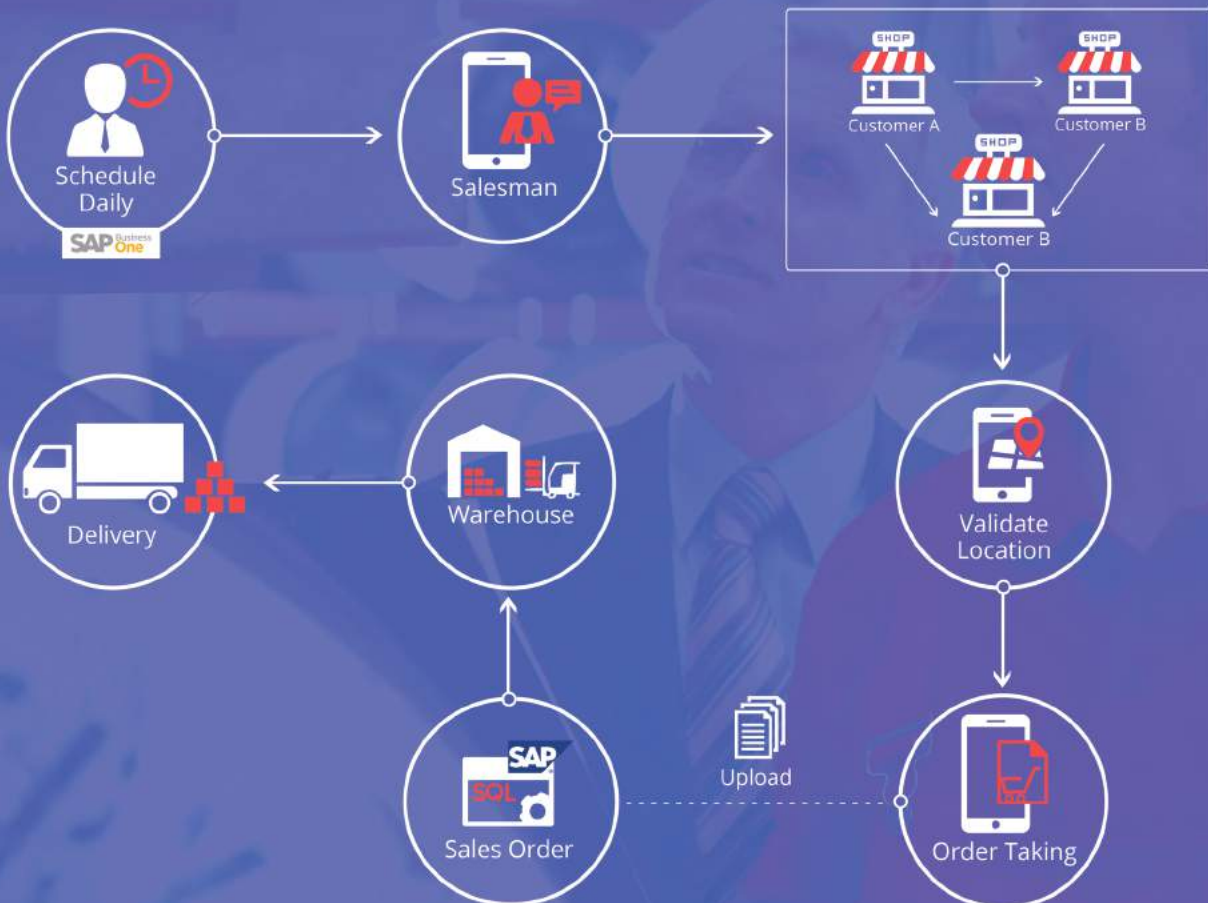


SAP Business One add-on for Distribution Industry is created specifically for Wholesales Distributors. Its cover features needed for this industry, such as: Master Data Management, Advance Pricing and Promotions, Sales Rebate, Purchase Rebate, A/R Collection Process as well as lean warehouse with bin location.



SAP Business One Distribution

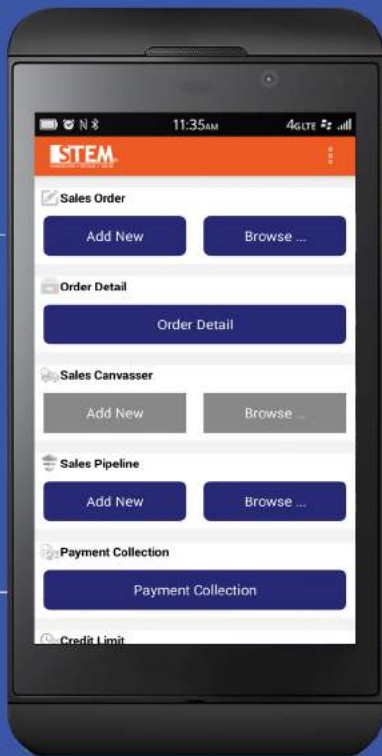




Mobile Sales Schedule & Attendance

Business Case: track daily schedule for salesman and monitor the actual salesman activity

- > Assign daily customer visit schedule to each salesman.
- > Integrate schedule between SAP Business One with mobile android application.
- > Track actual sales activities / visit using GPS and/or NFC (Near Field Communication) technology.



Discount & Promotion

Business Case: In distribution very often each transaction support different kind of discount scheme.

- > Multiple Discount on Detail Items, Support up to 7 level detail discount
- > Group discount by Item Group, Item, Customer, Customer Group
- > Purchase with purchase item or bonus item. Buy 1 dozen get extra 1 bonus



Payment Collection

Business Case: Track your invoice document and collector with payment status.

- > Record invoice document to each collector.
- > Record the payment status for each invoice and collector after daily collection processes
- > Mobile android payment collection recording by collector help faster data input and reconciliation

Mobile Salesman Activities

Business Case: salesman as remote work now can record their customer sales order direct on Android device, thus help faster the order processing time.

- > Synchronize master data: Items, Customers and pricing from SAP Business One to android mobile apps
- > Synchronize order status, credit limit, stock availability from SAP Business One
- > Salesman daily schedule
- > salesman store visit attendance using NFC (Near Field Communication) & GPS
- > Sales Order taking on mobile device
- > Payment receipt on mobile device



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